# How to Build a HUGE M.L.M BUSINESS Working Part-Time!



Get on the Fast Track to Network Marketing Riches and Success **Important Notice:** You may not use this as web content, sell, give away, or package this report in any form. This is for your own personal use and may not be distributed to others. This is copyrighted material and you do not have permission to resell it and you do not own any rights to this report.

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You are encouraged to print this report for easy reading.

#### **About Tim Sales**



After 11 years with the US Navy Underwater Bomb Squad Team, I answered an ad in the Washington Post that would change my life forever. This ad led me to the first and only network marketing company I ever joined — and after just two years of working the business <u>part-time</u> I was making \$60,000 per month.

Five years later my income reached \$150,000 per month with 2,000+ new distributors joining my team each and every month. My distributor organization eventually grew to 56,000 people in 26 countries.

I decided to retire from active Network Marketing nearly ten years ago, but I still continue to receive a substantial <u>passive income</u> from my business. This ability to build passive income is one of the hallmarks of Network Marketing. Few opportunities can offer that and perhaps this is one of the reasons why you're reading this special report.

Out of my passion for teaching and training others to achieve success in MLM, I've created several sets of tools and programs to help you find prospects, invite them to learn about your opportunity, present that opportunity to them and ultimately train your new distributors to do the same.

These tools and programs are used by millions all over the world. My hope is that you will use these tools yourself. I am certain they can help you achieve your MLM goals and build a huge business – even if you're starting out part-time.

### **About First Class MLM Tools**



<u>FirstClassMLMTools.com</u> is the website I designed to help you succeed in MLM. Use it to your advantage. The tools I have developed, such as <u>Brilliant Compensation</u> and <u>Professional Inviter</u> can help you quickly build your downline. Both are a product of my own personal triumphs and the success of my team.

My crusade to increase the professionalism of the entire network marketing industry and help others succeed marches on. I believe it begins at the most basic level – teaching network marketers how to be a professional in every aspect of their business. Make sure and check out the resource section at the back of this report — there are a number of tools listed that can help you take your business to the next level quickly.

Plus, I continually shop the industry, carefully selecting the best and most affordable tools I believe can be of significant value to you. I am a hard man to please, so rest assured, what you find at <a href="FirstClassMLMTools.com">FirstClassMLMTools.com</a> is the best you'll find anywhere.

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#### Introduction

This report covers how to build a huge organization in Network Marketing and make a lot of money working <u>part-time</u>. If you are currently juggling your life, a job, <u>and</u> a network marketing business, I know your struggles. I also know how to get you out of it.

When I first started in Network Marketing, my situation probably wasn't much different from where yours is right now. I started off part-time because I was already working full time. My full time job was as an underwater bomb squad technician for the U.S. Navy.

I had just returned from the first Persian Gulf War. As they say in the military, I had "pulled all the leaves off the clover", meaning, I had been in so many life-threatening situations that my luck was running out. I was shipped back to the States, to a Navy base in Maryland.

Though I found this job exciting, it wasn't what you'd call financially rewarding. What I really wanted out of life was a safe way to earn a substantial income while at the same time providing a valuable service to others. I'm sure you can relate.

That's where network marketing came in.

## The Story That Forever Changed My Life

I had answered an ad about an MLM business opportunity in the Washington Post and was invited to watch a video about the business. Nothing in that video impacted my life more than what came at the very end. It was a story about how circus fleas are trained.

Now if you don't know much about fleas, here's a true fact of nature that's just amazing: Fleas have been known to make leaps of up to 13 inches. . .about 200 times the length of their own bodies. This would be equal to a six-foot man jumping 900 feet!

But circus fleas won't jump 13 inches. They won't even jump out of the jar they're living in when the lid has been removed. What's remarkable is the reason why — because they've been trained to believe they can't jump out of the jar! No matter how hard or how often they try.

The flea trainers simply put a lid on the jar and let the fleas bang their heads on the lid. Eventually the fleas are convinced that jumping high enough to get out of the jar results in nothing but a big headache. Now, I've never really interviewed a flea, and I don't know anyone who has, but you gotta figure they would get big headaches!

The point of the video was well made. If you don't take the risk of banging yourself on the head, you won't get injured. Let me say it again a different way. . .if you don't take the risk of freeing yourself from your present situation, you won't feel any pain.

Let's face it. . .we humans like to avoid pain at any cost. That includes emotional pain like rejection and failure. It also includes financial pain like losing money. And so we train ourselves to stay in emotional and financial bondage (the jar) and never allow ourselves to experience the rewards we could gain by jumping out of that jar.

So I dived into MLM part-time determined to get out of the jar of my less than rewarding situation. And I remembered the lesson from that video— to succeed, you've got to want to leap out of that jar.

#### Now this next part is really important, so pay attention.

When I started in Network Marketing, there was little, and I mean very little available to help a struggling Network Marketer succeed. I was simply told to make a list of all my friends and relatives and then go sell them on the idea. Sadly, that ill-conceived and unworkable strategy is still used by nearly everyone today.

Listen. . .on the road to earning millions, I made every mistake imaginable. I did my daily affirmations in an attempt to build up my emotional armor. But I still felt the pain of rejection over and over again. Plus, I paid good money for sales aids that proved useless because they didn't address the unique needs of the Network Marketer.

It wasn't long before the path was clear. I would succeed in MLM and create a roadmap for you and others to succeed as well. This report outlines some of that roadmap for you. The resource section at the back fills in the rest.

The bottom line through it all is this. . .

With focus, dedication, belief, commitment and a willingness to follow a proven path you can achieve your goals in life however you have defined them.

And you can attain an unparalleled lifestyle with long-term passive income through Network Marketing – even if you're starting out part-time.



# Make a Single Decision

My philosophy is simple — if you have the <u>desire</u> to succeed, then you <u>will</u> succeed. Try not to over think this one! It doesn't mean the road ahead won't have a few potholes or dangerous curves along the way. **But what it does mean is that you are clear and firm in your commitment to your own success – no ifs, ands, or buts.** 

The truth is, when you look at everything that encompasses your business. . .your product, your skills, your strategies, your marketing tools. . .all are secondary to your attitude. If you want success badly enough, if the desire burns within your heart, then you will achieve success.

#### Let me say this again because it's that important.

The first thing you MUST do when doing the business part-time is DECIDE to do it — no matter what you have to do or what you have to learn. If you don't make this decision first, you will constantly be doubting or questioning yourself. You will also not attack every problem with a "solve it" mentality.

Consider this — have you ever been given a job to do, but it wasn't really firm? Let's say, you were watching TV and your mom said to you, "You should be doing your homework." Notice the word "should" in that statement?

"Should" creates a tiny escape, doesn't it? So you think, well, she didn't say I HAD to do my homework right now. So with that little escape, you kept watching TV. When I say that you need to make a single decision, I mean leave yourself NO ESCAPES.

Another way of looking at this is how Yoda from Star Wars sees it. . .

#### "Do or do not. There is no try."

I know this probably seems obvious. But you and I both know there is a difference between doing something... and then really DOING SOMETHING! So this is not something you're going to "try." Not something you're going to "see" if it works. You're going to do it, and you're going to complete it.



I've seen distributors in my organization work their part-time business like they work on a project around the house. Your network marketing business is not a project! It can give you the greatest thing in the world – your time. It can give you true financial freedom.

So make a single decision to do it, and a single decision to learn whatever you must to get effective at doing it.

#### **Your Three Assets**

Before I dive into the meat of this report I want you to consider this — the biggest mistake you can make while reading this report is to think something I've written is less important. If you discount something here as, "I've already heard that," or "I know that already," or, "That doesn't apply to me," you're risking a lot. I didn't write anything here that should be left out.

Drink it all in as if it were the most satisfying drink – and the most financially rewarding moments of your time – that you could possibly imagine.

Ok. . .let's begin. . .

Whether you're working the business full time or part time you have three resources. I prefer to call them assets instead of resources and these assets are money, time and attention. What you need to know most about these three assets is this:

The person working their MLM business part-time has to be more efficient and more effective with these three assets than a full time person.

Money, your first asset, is a thing you can exchange for things you want or need. It's best thought of as something you use, trade, or barter for something else.

Time is your second asset. There is a limited amount of time per day, a limited amount per year and a limited amount in your lifetime. Begin using time as an asset. Start each day knowing you have 24 hours to "use."

Attention is your third and final asset. The definition of attention is this: The ability or power to concentrate mentally.

With effective people, time and attention go hand and hand. Optimally, where there is time being spent, there is also attention being spent. Your success is largely determined by how much of your attention you can devote at any one given time. Attention is easily dissipated and dispersed. Multi-tasking is praised today, but often dissipates what one is doing.

Each person in this world has these three assets to use. Whether you fare well or not, in any field of endeavor, is dependent on how you use these three assets.

Here's the funny thing — why do some people make \$10,000 a year? And some people make \$10 million a year? It comes down to effectiveness. Simply put, the person who makes \$10 million a year is being 1,000 times more effective with their assets of money, time and attention.

So. . .how big a fortune do you want to make? Decide right now to become more effective in your use of money, time and attention!

## **Budgeting Your Assets for MLM Success**

The definition of the word budget is this: To plan in advance the expenditure of. You've probably mostly heard the word "budget" around money so let's start with it.

You budget or plan in advance how you will expend your money. Pretty simple. "I'm going to put away \$100 each month for 12 months and go on vacation." Or "I'm going to allocate \$300 per month towards promoting my business." Each of these examples demonstrates budgeting of money.

How might you budget time? If you set your alarm clock to get up at 7am then you're budgeting or planning in advance your time. If you set a window of time, say from 7pm - 9 pm as time that you will work your business, that's budgeting your time.

How can you budget attention? Earlier I mentioned that time and attention go hand in hand. Perhaps a better way to say this is time and attention go hand in hand OPTIMALLY. You see, sometimes people are present physically – but their attention is not there. Physically they're in location A; mentally (in their mind) they're in location B, C, D, E and F. They've allocated the time to be in location A, but they've not budgeted or allocated their attention to be at location A.



So. . .the key or the trick when it comes to budgeting your attention is that when you allocate your time also allocate your attention to be there.

If you budget your time to work your business, <u>have all your</u> <u>attention there</u>. When you allocate time to be with your family, have all your attention there and <u>nowhere else</u>.

If you do nothing other than cultivate this all-important habit, your life will change almost overnight and your MLM business will grow by leaps and bounds – even when you're only working it part-time.

# In the Beginning. . . How I Personally Budgeted My Money

Being on a military salary didn't leave me a lot of money to spend on my business but that was okay — because everyone starts somewhere. I started out allocating or budgeting \$400.00 per month of my military income towards promoting my business.

But here's an important key to my success - I also allocated future earnings. Whenever I made profits, I put all of it towards promoting my business.

Promoting my business included activities like running newspaper ads, sending out post cards, buying leads and lists of names, buying memberships into organizations where I could meet new people, etc.

This also included buying videos and audiotapes to send to prospects that would do the "presenting" for me. I purchased about \$100/per month of tapes.

To me, this was a very inexpensive use of [the asset] money as it was allowing me to use my other assets better (too bad I didn't have the online movies back then-- would have saved me a lot of money!).

Much of my success is attributable to how I used tools to "be in front of prospects," even when I was at my regular job. If I could get 50 videos out each week (which was my target - 10/day), then I was being highly effective without being there.

So, of the \$400 I budgeted to promote my business, \$100 went to buying tools, \$250 went to running ads or buying leads, and \$50 went to me buying books, tapes and educational items so I personally got more knowledge and became more effective.

# In the Beginning. . . How I Personally Budgeted My Time and Attention

I had to work my regular job (in the Navy) between the hours of 7am - 5pm. I left my house at 7am and returned at about 5pm. So, my window of time or my allocation of time to work my business was from 5pm till 11pm Monday through Friday.

I could squeeze about 45 minutes to an hour of network marketing business during my lunch hour if I brought my lunch with me — which I did most days. My local group did a ½ day training on Saturday — so that left me the remaining ½ day on Saturday and all day Sunday to work my business. Tuesday night I normally did an in-home meeting, while Wednesday nights were the weekly business opportunity meetings.

# **Getting Around a Full Schedule**

Something I will share with you — my life was already full!

Before I started my network marketing business it wasn't like I didn't already have all those time slots used up. Meaning, after I got off work I would go to the gym, I would have karate class, I had night school and on the weekends I would play golf or go on road trips with my friends or I would go home to see my family. All very important to me.

In fact, one evening I was driving back from a weekly business meeting and started doubting that I could do the business. My excuse was that I really didn't have time to work the business. I called my upline and told him that I didn't think I could continue because of how "busy" I was. I gave him my whole story.

He simply said, "Tim, you just have to decide what you really want."

He also recommended I write down how I spent my time. So after we got off the phone, I decided to see where I used my time. I thought I knew how I spent my day because I was with myself all day!

#### This is an important exercise that I highly recommend you do as well.



I started keeping a record of every 30 minutes. I set my electronic watch to chime every 30 minutes then I would note what I did in that prior 30 minutes. Yep — I used it all up.

But being completely honest with you I saw that I had quite a bit of piddle time in there. I also noticed I was very rarely THERE with my attention. When I was playing golf, I was

thinking about my business or work. When I was at work, I was thinking about whether I was going to work-out chest or legs when I got off work, or I was thinking about my in home meeting later that evening.

And what about when I was working my network marketing business?

Well, my attention was often on worrying that I wouldn't succeed, or concerned what people at work thought of me doing MLM. So basically my attention was NEVER there. It was never where I needed it to be if I wanted to succeed.

Ask yourself the same thing – where is your attention when you're working your MLM business? Are you fully riveted to the task at hand? Because that's where your attention needs to be if you're going to succeed.

# What Do You Really Want?

I decided to set my priorities on what I REALLY wanted. The word priority means the order or sequence of importance or urgency.

In my own words it mean this — what am I going to do *first*. And then, what am I going to do *second*. And then, what am I going to do *third*.

And what I really wanted first was to not have to work in the Navy anymore. I wanted more money and wanted more freedom. I wanted to travel to exotic places (which the Navy did offer) but I didn't want to have to return to the ship when the Navy was ready to leave that exotic place.

I figured that what I would have to make to feel comfortable leaving the Navy was \$10,000 per month — because leaving the Navy meant I would be sacrificing my Navy retirement plan. So, I set that as my target — \$10,000 a month. I then came up with a statement of, "If it doesn't make me \$10,000 a month, I'm not doing it."

If what I REALLY wanted first was to make \$10,000/mo, then I would have to sacrifice the movies I would watch every week and the golf game that took five hours (minimum) every weekend.

So that's what I did – and I encourage you to be willing to make whatever sacrifice you deem necessary to meet <u>your</u> goals. As for me, I put my golf clubs in the attic. I would cut my workout down from 90 minutes to just 30 minutes. I told my karate sensei I wouldn't be coming to class anymore. Learning to defend myself against an attacker had nothing to do with earning \$10,000 per month.

I used to really enjoy shooting guns and would always attend gun shows on the weekends — well, I stopped that and sold most of my guns. I used to work on cars but decided I needed to sell all my tools. I would do 50 -100 mile bike rides on weekends with several of my Triathlon buddies. Guess what – this also didn't get me to \$10,000 per month, so I stopped doing that and sold my bike.

Now, you might be thinking, "there's more to life than making \$10,000 a month".

But to me, there wasn't. Because of the residual income aspect of network marketing this would be a **one time sacrifice for a long-term reward**. And I was willing to put 100% of my non-allocated self into it. Meaning, my earlier career choices had allocated my time to be at the Navy between the hours of 7am and 5pm. I could not change that without first achieving \$10,000 a month.

So to me, there was NOTHING more to life than making \$10,000 a month. AFTER I achieved \$10,000 a month, I could reinstate any hobby I wanted. But had I not made this all-out commitment, I wouldn't have attacked every obstacle, every problem, and every subject with the unquenchable thirst to solve it.

# Make Magic Happen!

It wasn't nearly as difficult as I had thought to give up all those things. Once the decision was made, it was really quite easy. But man, did it change my business.

#### When I presented my business — people saw in my eyes that I was committed.

I sponsored more people and more of them were *committed* people — all because of <u>my</u> commitment. This of course increased my asset of money. This decision also did pretty incredible things to my time asset. I was able to get a lot more done with my time.

When I would talk with my prospects or downline, I felt (and was) in control and very directional in my conversation. This too yielded fantastic results.



Do you remember the definition of the word **attention**? It's the ability or power to concentrate mentally. And my ability to concentrate mentally increased dramatically after I made that landmark decision to make \$10,000 a month. I made this decision FIRST before I did anything else.

When I would talk to friends and family on the phone I was much more purposeful.

I wouldn't be piddling around my room, washing dishes or doodling on a piece of paper. I WAS FULLY DOING WHAT I WAS DOING - FOCUSED ON THE CONVERSATION.

Ultimately I reached my goal of making \$10,000 per month. . .and by the end of just 2 years of working my MLM business part-time I was making \$60,000 per month!

#### That's the power of focused attention.

The point I'm really driving home here is that it was my decision and the follow through of that decision that increased my time and attention assets. When you're not effectively using the asset of attention it's very hard to see that your attention is dispersed.

Just look at how dispersed my life was. I had a job — so my time and attention was on my job. Let's designate my job as [A] and I was spending time and attention on [A]; then I had my MLM business and let's designate that as [B]; then I had golf - [C]; then I had bike rides—[D], shooting guns - [E],movies - [F], and karate - [G].

So my money, time and attention were spread across A thru G. I wasn't being great at any of them. My desire was to achieve them all — but in reality — I couldn't achieve any of them because I was so dispersed.

Now consider what occupies your attention. . .

Do you have a full time job? Are there hobbies or sports you include in your schedule on a daily or weekly basis? Do you go to movies on a regular basis? Perhaps you have children that require your time and attention?

And then of course there's your MLM business.

You need to first ask yourself what do you really want. . .and then look at your priorities and determine that they will line up what you really want. Decide that nothing else matters! No ifs, ands or buts! Success is virtually guaranteed when you do.

# As I look back, it was the single DECISION to DO the business that had the largest impact on my success.

Could I have achieved my success without selling stuff and giving up my hobbies? I don't know, though I truly doubt it. I think it was a big part of my success because it shifted my three assets into a **single** direction AT THE SAME TIME.

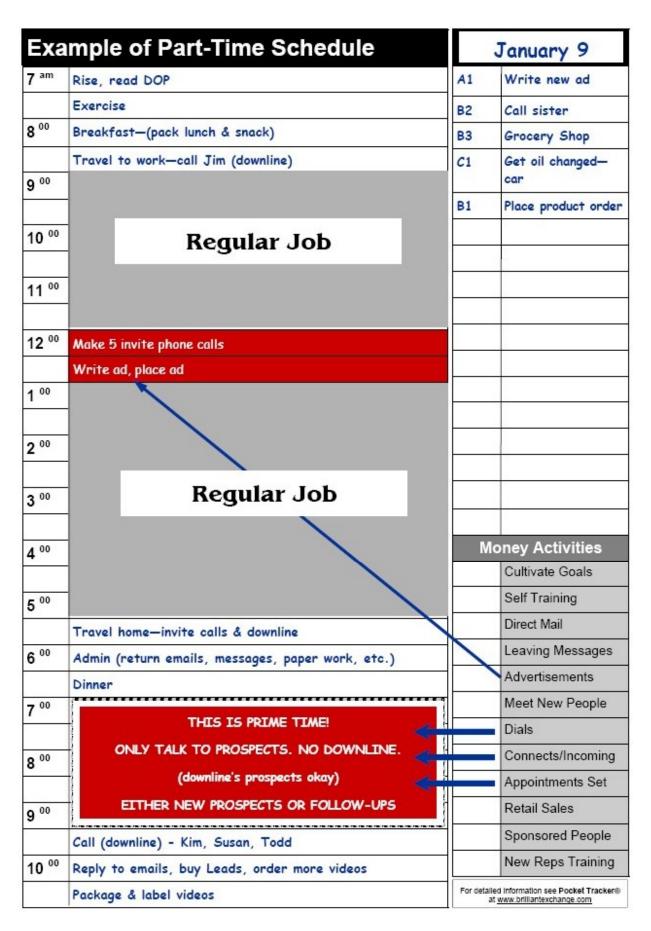
The other interesting thing is this - in many ways success has as much to do with what you DON'T DO, rather than what you do. So watch where you place your attention, be mindful that your time and attention are linked up and you can achieve great success working your MLM business part-time.

The next couple of pages outline what I call my "Daily Operating Procedures." Use this as a guide in formulating your own "DOP." You'll also see on page 16 an example of what a typical day would look like when I first starting building my MLM business on a part-time basis.

# **Daily Operating Procedures**

The first thing I do every morning is read the below items — these are my Daily Operating Procedures (DOP).

- 1. Read my goals.
- 2. Prioritize my "to do" list—based upon my goals.
- 3. Do my "A's" (most important) regardless of the time it takes to complete them.
  - a. I touch tasks one time and complete them.
  - b. I don't let distractions take me off of what I'm doing.
  - c. I make all decisions swiftly. Either: YES NO MORE DATA REQUIRED
  - d. I am the CAUSE of my day. I'm the gatekeeper to what enters my mind and what I think about.
  - e. I choose to put into my mind only those things which will further me to reaching my goals. I do not get entangled in small games and worthless arguments that rob my assets of money, time and attention.
- 4. Here is an example of what I would read (and do) for my main business goal:
  - a. Concentrate my thoughts for 5 minutes on making \$10,000.00 a month.
  - b. Educating myself daily by cultivating my goals daily, self-training daily for 30 min -1hour. Plan it now!
  - c. Promoting my business daily by sending out direct mail, buying leads, outbound calls leaving promotional messages, running ads in newspapers and magazines, meeting new people (creating new ways to meet people) and dialing the phone. Plan it now!
  - d. Being effective by connecting with people, setting appointments, selling products, sponsoring people and training new people.
- 5. Other key points:
- ==> All expenditures are to get me to \$10,000.00 per month. No toys and hobbies. Buy only assets that build my business.
- ==> I will attract to myself the business partners that will make my goals a reality because of my willingness to contribute to others.



# **Parting Thoughts**

Network Marketing offers an unequaled opportunity to escape the rat race. The best part is that you can start out working the business part-time and very quickly make enough money to quit your job.

The way to make this happen is to —

- Make a single decision to DO the business. Make the decision to do what it takes, to learn what you need to learn and to never give up until you reach your goals. Remember Yoda's famous saying: "Do or Do Not. There is no try."
- 2. You have three assets which are money, time and attention. You need to be highly efficient and effective with these three assets if you are to succeed.
- 3. Establish your Daily Operating Procedures your DOP and stick to it.
- 4. Review and cultivate your goals, educate and self-train, and do the critical things necessary to move your business forward the money activities. This includes promoting your business, connecting with people, setting appointments and making presentations as well as selling product and sponsoring new distributors.
- 5. Prioritize your tasks.
- 6. Schedule your tasks.
- 7. Do the first task to completion. And then the second, the third, etc.
- 8. Check out the resources on the next couple of pages. I have developed several training tools that can help you jump-start your business, organize your business and quickly take your business to the next level.

Don't let distractions get in the way of achieving your MLM business goals. Use your three assets wisely, stoke the fires of desire and you will succeed!

# Resources for Building an MLM Business Part-Time

The following key resources will help you become more efficient and more effective with your three assets – money, time and attention. Use them, encourage your downline to use them, and your business will grow by leaps and bounds. . .

#### **Brilliant Communicator**



From the moment you meet a prospect, proper communication will make or break whatever relationship you hope to create. Say the right things the wrong way – or just say the wrong things and you can kiss that prospect good bye. I discovered that there are 10 Communication Qualities that the most successful networkers all have in common. These are the qualities you need to develop to be successful in MLM.

Brilliant Communicator consists of 10 CD's and a companion workbook that teach you how to develop and master these qualities. You can accelerate the growth of your business by adopting these same qualities and using the same strategies I reveal on these CD's.

Brilliant Communicator will help you become super-effective when you speak to prospects on the phone or in person. It is a must have tool in your success arsenal!

To learn more, click here: http://www.firstclassmlmtools.com

#### Professional Inviter



On my way to building an organization of more than 56,000 distributors, I had to overcome my fears. It took me a lot of years and practice – and with *Professional Inviter*, I have taken everything I learned that works, and distilled it down into seven hours of audio so you can save yourself a lot of time getting to your goals. I figured out how to recruit easily and successfully – and I can teach you just like I have taught thousands of other now-successful network marketers.

#### Becoming good at inviting is one of the most important skills you can develop.

*Professional Inviter* is a unique tool because it breaks the inviting process down into very easy steps you can easily learn and then lets you listen to live calls so you can compare your own calls and improve. You'll learn everything you need to know to invite your prospect to look at your business and products.

To learn more, click here: <a href="http://www.professionalinviter.com">http://www.professionalinviter.com</a>.

#### **Brilliant Compensation**



Are you hesitant to approach family, friends or even successful business people because you're afraid they will blow you off and say "if it's a multi-level scheme I'm not interested..."? Face it — when most people find out that the "incredible opportunity" you're calling them about is "one of those multi-level deals", they tune you out.

Well, what if you never had to hear those maddening "Pyramid Scheme" objections ever again?

With Brilliant Compensation, your prospects will discover why network marketing is clearly NOT a "pyramid scheme." It is a straightforward non-salesy explanation of why Network Marketing is one of the best business models for anyone looking to get out of the rat race and on the road to financial freedom.

Practical analogies are used to educate your prospects about business models and wealth-building options. It's all communicated in an easy-to understand way, too.

The numbers speak for themselves – there are over 500,000 copies of the Brilliant Compensation video in circulation worldwide. There is also a CD version available as well as an online presentation that works 24/7 to help you recruit more prospects.

To learn more, click here: <a href="http://www.firstclassmlmtools.com">http://www.firstclassmlmtools.com</a>.

#### Pocket Tracker with Training CD



How much money do you lose every single day because you waste precious time in activities that don't produce results and add to your bottom line? Do you hesitate to pick up the phone and make that next call? Well, becoming effective and efficient with your money, time and attention assets is easier than ever with the *Pocket Tracker*.

With *Pocket Tracker* you can learn to identify and then master those 13 key activities that will consistently grow your business and send your income soaring. And *Pocket Tracker* makes it a breeze to train your downline to do the same.

Pocket Tracker is the tool I developed to put an end to my own frustration and to the frustration my downline was having in staying focused and on track. It includes a training CD to make it super easy to put into use right away.

It helps eliminate all the time wasters — *Pocket Tracker* will turn your time into real money. Especially if you're working the business part-time.

To learn more, click here: <a href="http://www.firstclassmlmtools.com">http://www.firstclassmlmtools.com</a>.

#### **Rave Reviews for Tim Sales**

- "I have used Brilliant Compensation with truly unbelievable results for over seven years. Now I never get the pyramid objection. In fact, I don't get any objections."
- ~Jackie Ulmer
- "Thanks so much for creating Brilliant Compensation. My income has more than tripled since I've been using it."
- ~Attila Apt
- "One of our downline distributors increased his monthly sales volume 600% by utilizing your DVD. In one day I sold over \$65,000 of synthetic lubricants all by making one little adjustment I learned I needed to make from viewing your DVD. It works plain and simple and no network marketer should be without it.
- ~Les Martin
- "My upline has only recently DISCOVERED the PHENOMENON known as MR. TIM SALES. His systemic way of explaining MLM to even the most "feeble minded" is so extraordinary that I'm in need of WORDS to describe it!!"
- ~K. Rúnar Karlsson
- "Using the tools that Tim provides has not only given me confidence, but has made it easier prospecting with the Brilliant Compensation. Once they watch this DVD, they either get it or they don't. The ones that get it are in it for the long haul. Thank you Tim!"
- ~ Susan Schilling
- "My numbers have gone up 70%. When people call me, I use Tim's scripts, and they work because no one feels like I'm trying to sell them anything."
- ~Mack Biggs
- "I've just sponsored 4 new distributors in 24 hours. Professional Inviter is a fantastic tool. Thank you so much"
- ~James Kellett
- "I've become a total sponsoring machine and I know with absolute confidence how to train my team."
- ~Kate Moller
- "I can honestly say that Tim Sales have changed my life. Last month I added 7 new direct recruits to my team. The professional inviter is a best kept secret. Tim Sales is the MLM Saver. Thanks Tim!!"
- ~ George and Princess Mitchell